# Minutes - DOWNTOWN DEVELOPMENT AUTHORITY (DDA) Special Called Meeting Wednesday, August 12, 2015 6:00PM City Hall Council Room on 2<sup>nd</sup> Floor

call to order at 6 p.m. Present were Mike Sosebee, Seanie Zappendorf, Gordon Pirkle, Cindy Elliott. Members not present: Jeremy Porter, Keith Stone, resigned Roy Martin. Non members were City Attorney Dana Miles, Derrick Coggin, Colleen Simrell, Chelby Coley, Angie Smith, Caleb Phillips, David Renner, Caral Chester, Josh and Kourney Mccuen, Ron and Jackie Kinsey, Arthur Macias, Jr., Radas and Trish Garbuzovas, Kimberly Boim.

PLEDGE & INVOCATION- Pledge / invocation by Dana Miles / Cindy Elliott

**APPROVAL OF THE AGENDA:** Motion to approve the agenda by: Mike Sosebee/Cindy Elliot. Motion carried unanimously

#### OLD BUSINESS:

- 1. Approval of Minutes May 18, 2015 Motion to approve the minutes by: Mike Sosebee/Cindy Elliot. Motion carried unanimously
- 2. Insurance Update Keith- Keith Stone not present. Motion to Table to next meeting by Mike Sosebee/Cindy Elliot. Motion carried unanimously

#### **NEW BUSINESS:**

- 1. Update on 4<sup>th</sup> of July fireworks \$28000 raised, collected \$18,026.00, current account total \$11,960.67
- 2. Approval of DAWSONVILLE DOWNTOWN DEVELOPMENT GRANT PROJECT FUND APPLICATION PACKET- Motion to Table to next meeting by Mike Sosebee/Cindy Elliot. Motion carried unanimously. New guidelines will be amended by Mr. Dana.Will advise when completed.
- 3. Review and or approval of DAWSONVILLE DOWNTOWN DEVELOPMENT GRANT PROJECT FUND APPLICATIONS- Motion to not approve until guidelines are

approved and to table to next meeting by Mike Sosebee/Cindy Elliot. Motion carried unanimously

4. Next meetings Mondays 6pm, August 17th, Sep. 14, Nov. 16th.

**ADJOURNMENT:** Motion to adjourn by: Mike Sosebee/Cindy Elliot. Motion carried unanimously at 6:49pm

Gordon Pirkle- chairperson

Seanie Zappendorf, Secretary-Tres.

Cindy Elliot

Roy Martin

Jeremy Porter

eith Stone

Mike Sosebee

Derrick Coccin Collen Simull Chelby Coley Angre Smith Caleb Phillips David Renner Caral Chester JOSH & KOURTNEY MOWEN KON & THEKIE KINSEY Arthur Macias Ir TADAS LAKSIZOVAS Trish Garbuzargs Kimberly Boim

#### DAWSONVILLE DOWNTOWN DEVELOPMENT GRANT PROJECT FUND APPLICATION

#### APPLICANT

Name of Business: Zovas Autos, LLC

Name of Person Filing Application: Tadas Garbuzovas

Phone: 404-259-5881 Email: zovasautos@gmail.com

Address: 422 Hwy 53E, Suite 170, Dawsonville, GA 30534

Description of Applicant's Business: Purchase of used vehicles, vehicle reconditioning, and

resale.

Description of Products/Services Offered by Applicant's Business: Zovas Autos purchases wholesale vehicles discounted at dealer auctions that have mechanical and/or cosmetic defects. Zovas Autos reconditions the vehicles returning them to retail condition and sells them.

#### OWNER OF PROPERTY, IF OTHER THAN APPLICANT

Owner: Mason Avenue Partners, LLC Contact Name: Allen Freisem

Address: 2905 Piedmont Road, NE, Suite C, Atlanta, GA, 30305

Phone: 404-229-9660 Email: afreisem@gmail.com

#### DESIGNATED PROPERTY

Address: 422 Hwy 53E, Suite 170, Dawsonville, GA 30534

Within Dawsonville's Downtown Development Area? X (Y) (N)

#### **PROJECT**

Cost of Project: \$9.6

\$9,600.00 (1 year rent expense)

\$7,000.00 (start-up expenses)

\$16,600.00 Total

Description of Project (use additional pages if necessary):

This application is for the DDA Grant for Economic Development of new businesses in the city limits. Zovas Autos business is buying used and damaged vehicles at auction, making needed repairs to the vehicles (reconditioning), and then reselling either at the auto auction or to the public. We would like to use the grant to pay for either one year's rent on leased space within the city, and/or to fund some of the startup expenses associated to start and operate Zovas Autos, LLC. The rent on the space is \$800 monthly. The startup expenses include: business licensing, auto lift, tools needed for repairs, insurance, office furniture & supplies. These startup costs are shown in the attached first year projected budget of the business plan. Please see attached copy of business plan.

Description of How the Project will Benefit the Citizens of Dawsonville and Fulfill the Established Guidelines (use additional pages if necessary):

This business will benefit Dawsonville and it citizens by creating additional commerce and jobs in the city. Zovas Autos will act as the broker for the sale transactions, but will utilize services of other local businesses for the reconditioning of vehicles. Reconditioning of a vehicle includes, but is not limited to: engine repairs, part replacement, diagnostics, dent removal, painting, and detailing. Many of these operations will need to be completed by partners in the automotive industry. Examples of these partnerships include: towing companies, auto body painters, paintless dent removers (PDR), detailers, part suppliers, specialty mechanics, and glass repair/replacement technicians.

#### APPLICANT'S CERTIFICATION

I, (applicant name) <u>Tadas Garbuzovas</u>, agree that the above constitutes the proposal for the Project at this time and that any changes or additional will require additional information. My signature certifies that I have read, understand, and agree to all of the grant program guidelines, regulations, and deadlines. I hereby submit this Application for the proposed Project and understand that this application is pending review by the Dawsonville DDA. I understand that the Project must commence within sixty (60) days of the award of the grant and that the Project must be completed within one (1) year of the date of commencement and that if this timeframe is not complied with, the applicant shall return any unused funds to the DDA. I agree to provide proof of completion of the Project to the DDA.

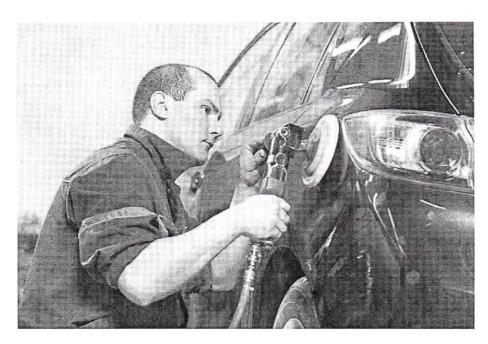
Applicant's Signature:	Date:	7-24-15
Property Owner's Signature: 10 be Submitted on	Date:	
STAFF USE ONLY: difflient page.  Date received by DDA:		
Date reviewed by DDA:		
Application: Granted in the amount of Denied	_	

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Applicant's Signature:	_ Date:
Property Owner's Signature:	_ Date: _ 7 /27 /15
STAFF USE ONLY: Date received by DDA:	
Date reviewed by DDA:	
Application: Granted in the amount of Denied Date:	

July 23, 2015



Zovas Autos, LLC.

Automotive Reconditioning Experts

#### **BUSINESS PLAN**

PRESENTED BY: T. GARBUZOVAS

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#### VISION

Operating a profitable business of automotive reconditioning by meeting and foreshadowing the market demands and customer needs. Maintaining flexibility with the business model to allow room for growth and expansion, while providing for the community in a positive way.

#### BACKGROUND

The founder of Zovas Autos, LLC has had a lifelong fascination with automotive technology. The interest of how mechanical things work resulted in childhood tinkering on everything from bicycles, mopeds, and lawn mowers to computers and electronics. This interest led to pursuing a degree in engineering. Throughout his life, regardless of his "real job" Tadas has always had a project car or bike that he was fixing up. His professional background includes working for both small businesses and larger international corporations. While holding a managerial position, he decided to obtain his business management degree. The course study generated the awareness of doing what you love to obtain true satisfaction with a career. Always having a side project, Tadas knew where his heart was...fixing and reconditioning cars.

#### **BUSINESS OPERATING STRUCTURE**

#### ORGANIZATION

The idea behind Zovas Autos is to purchase wholesale vehicles discounted at dealer auctions that have mechanical and/or cosmetic defects. Zovas Autos will recondition the vehicles returning them to retail condition. Reconditioning of a vehicle includes, but is not limited to: engine repairs, part replacement, diagnostics, dent removal, painting, and detailing. Many of these operations will need to be completed by partners in the automotive industry. Examples of these partnerships include: towing companies, auto body painters, paintless dent removers (PDR), detailers, part suppliers, specialty mechanics, and glass repair/replacement technicians.

#### **ESTIMATES**

The typical turnaround time for a vehicle to be purchased, shipped, and reconditioned will vary. However, based on experience, Zovas Autos has estimated the time frame based on averages. The averages are: Any given vehicle can be purchased, shipped (possibly from out of state), delivered, and accessed in about seven days. Given the time for repair and shipment of needed parts, we estimate 11 days average for a car to be market ready. For our financial budgets, once the vehicle is market condition we believe it can be sold in 1 day. This may seem aggressive, but auctions run every day across the country, and we have availability to post it online for those auctions. If purchasing a vehicle that is needed by our client, then it can be delivered upon completion. Our final estimate for financial budgets was the profit margin of the vehicles. In our experience, this number varies greatly so we used a very conservative \$2,000 average gross profit per vehicle sold.



# Zovas Autos, LLC - Business Plan

#### **SWOT ANALYSIS**

FACTOR	STRENGTH	WEAKNESS	OPPORTUNITY	THREATS
FINANCIAL	Starting capital is available, and overall start-up is low comparatively.	Limited funds, Need for vehicle turnover and profit, need for more equipment	Available grant, growth projections in budget.	Not selling the cars with enough profit, or enough quantity of cars in a given month.
Technological	Working knowledge and understanding of advancements in automobile technology	Constant changes of auto manufactures, changes in auction requirements.	The availability of online marketing of cars and parts.	Manufactures proprietary parts needed to repair vehicles, thus increasing costs.
Partnerships	Knowledge of the fair market prices for car repairs. The availability of skilled workers in the area.	Stable partnerships with suppliers, and timeliness of parts and services.	Having set agreements with business partners. Creating new relationships with local businesses.	Legal disputes, service delays, auction policies.
OPERATIONS	Previous success in business operations and cash flow. Skills of owner in automobile repairs.	Learning curve of a new business including legal requirements & operation projections.	This business is flexible and can change with to meet industry demands.	Improper forecasting of budget. Uncontrollable delays in parts & services. The limited operating cash flow.

#### BUDGET FORECASTS

Obtaining a used car dealer license in the State of Georgia, is a multi-step process which takes 30-60 days. Given this fact, we estimate our official ability to purchase the first car for reconditioning 45 days after corporation formation. Our budgets reflect expenses in August, but no true income until September for that reason. The August income is start-up funds borrowed.



## Zovas Autos, LLC - Business Plan

#### Income

We based budget projections on available working capital each month. The plan is to purchase four vehicles per month. The available cash at monthend will dictate the price point of vehicles purchased in the following month, but we will start with \$5,000 each and increase purchase price depending on profits of previous sales.

#### **ZOVAS AUTOS BUDGET 1ST YEAR**

	AUG	SEP	OCT	NOV	DEC	TOTAL
INCOME	28,000.00	19,000.00	38,000.00	40,000.00	46,000.00	171,000.00
COGS						
Inventory		20,000.00	20,000.00	26,000.00	28,000.00	94,000.00
Transport		2,000.00	2,000.00	2,000.00	2,000.00	8,000.00
Repair		10,000.00	10,000.00	10,000.00	10,000.00	40,000.00
TOTAL COGS	0.00	32,000.00	32,000.00	38,000.00	40,000.00	142,000.00
GROSS PROFIT	28,000.00	(13,000.00)	6,000.00	2,000.00	6,000.00	29,000.00
EXPENSE						
Rent	1,400.00	800.00	800.00	800.00	800.00	4,600.00
Auction Fees	0.00	500.00	500.00	500.00	500.00	2,000.00
Phone	70.00	70.00	70.00	70.00	70.00	350.00
Insurance	2,000.00	0.00	0.00	0.00	0.00	2,000.00
Surety Bond	350.00	0.00	0.00	0.00	0.00	350.00
Supplies	2,500.00					2,500.00
Electric	200.00	200.00	200.00	200.00	200.00	1,000.00
Licenses	1,000.00	0.00	0.00	0.00	0.00	1,000.00
Loan Repayment	0.00	460.00	460.00	460.00	460.00	1,840.00
TOTAL EXP	7,520.00	2,030.00	2,030.00	2,030.00	2,030.00	15,640.00
NET PROFIT/LOSS	20,480.00	(15,030.00)	3,970.00	(30.00)	3,970.00	13,360.00
State Tax	\$ -	\$ -	\$ 277.90	\$ -	\$ 277.90	555.80
Federal tax	\$ -	\$ -	\$ 607.41	\$ -	\$ 42.52	649.93
NIAT	\$ 20,480.00	\$ (15,030.00)	\$ 3,084.69	\$ (30.00)	\$ 3,649.58	12,154.27
CASH FLOW	\$ 20,480.00	\$ 5,450.00	\$ 8,534.69	\$ 8,504.69	\$ 12,154.27	



# Zovas Autos, LLC - Business Plan

# ZOVAS AUTOS BUDGET- full year

CASH FLOW	NIAT	Federal tax	State Tax	NET PROFIT/LOSS	TOTAL EXP	Loan Repayment	License	Electric	Supplies	Bond	Insurance	Phone	Auction Fees	Rent	EXPENSE	GROSS PROFIT	TOTAL COGS	Repair	Transport	Inventory	INCOME COGS	
S	\$	S	S			1											4	<b>—</b>		2	4	JAN
13,024.51	870.24	171.36	78.40	1,120.00	4,880.00	460.00	500.00	200.00	500.00	350.00	2,000.00	70.00	0.00	800.00		6,000.00	40,000.00	10,000.00	2,000.00	28,000.00	46,000.00	
\$ 15,720.70	\$ 2,696.19	\$ 530.91	\$ 242.90	3,470.00	2,530.00	460.00	0.00	200.00	500.00	0.00	0.00	70.00	500.00	800.00		6,000.00	40,000.00	10,000.00	2,000.00	28,000.00	46,000.00	FEB
\$ 1	\$ 2,	s	S	w	2											0	40	10	2	28	46	MAR
18,416.89	2,696.19	530.91	242.90	3,470.00	2,530.00	460.00	0.00	200.00	500.00	0.00	0.00	70.00	500.00	800.00		6,000.00	40,000.00	10,000.00	2,000.00	28,000.00	46,000.00	
\$ 21,113.08	\$ 2,696.19	\$ 530.91	\$ 242.90	3,470.00	2,530.00	460.00	0.00	200.00	500.00	0.00	0.00	70.00	500.00	800.00		6,000.00	40,000.00	10,000.00	2,000.00	28,000.00	46,000.00	APR
\$ 23,809.27	\$ 2,696.19	\$ 530.91	\$ 242.90	3,470.00	2,530.00	460.00	0.00	200.00	500.00	0.00	0.00	70.00	500.00	800.00		6,000.00	40,000.00	10,000.00	2,000.00	28,000.00	46,000.00	MAY
\$ 26,505.46	\$ 2,696.19	\$ 530.91	\$ 242.90	3,470.00	2,530.00	460.00	0.00	200.00	500.00	0.00	0.00	70.00	500.00	800.00		6,000.00	40,000.00	10,000.00	2,000.00	28,000.00	46,000.00	NUL
\$ 29,201.65	\$ 2,696.19	\$ 530.91	\$ 242.90	3,470.00	2,530.00	460.00	0.00	200.00	500.00	0.00	0.00	70.00	500.00	800.00		6,000.00	40,000.00	10,000.00	2,000.00	28,000.00	46,000.00	JUL
\$ 31,897.84	\$ 2,696.19	\$ 530.91	\$ 242.90	3,470.00	2,530.00	460.00	0.00	200.00	500.00	0.00	0.00	70.00	500.00	800.00		6,000.00	40,000.00	10,000.00	2,000.00	28,000.00	46,000.00	AUG
\$ 34,594.03	\$ 2,696.19	\$ 530.91	\$ 242.90	3,470.00	2,530.00	460.00	0.00	200.00	500.00	0.00	0.00	70.00	500.00	800.00		6,000.00	40,000.00	10,000.00	2,000.00	28,000.00	46,000.00	SEP
\$ 37,290.22	\$ 2,696.19	\$ 530.91	\$ 242.90	3,470.00	2,530.00	460.00	0.00	200.00	500.00	0.00	0.00	70.00	500.00	800.00		6,000.00	40,000.00	10,000.00	2,000.00	28,000.00	46,000.00	000
\$ 39,986.41	\$ 2,696.19	\$ 530.91	\$ 242.90	3,470.00	2,530.00	460.00	0.00	200.00	500.00	0.00	0.00	70.00	500.00	800.00		6,000.00	40,000.00	10,000.00	2,000.00	28,000.00	46,000.00	VOV
\$ 42,682.60	\$ 2,696.19	\$ 530.91	\$ 242.90	3,470.00	2,530.00	460.00	0.00	200.00	500.00	0.00	0.00	70.00	500.00	800.00		6,000.00	40,000.00	10,000.00	2,000.00	28,000.00	46,000.00	DEC
	30,528.33	6,011.37	2,750.30	39,290.00	32,710.00	5,520.00	500.00	2,400.00	6,000.00	350.00	2,000.00	840.00	5,500.00	9,600.00		72,000.00	480,000.00	120,000.00	24,000.00	336,000.00	552,000.00	TOTAL

#### RISK ASSESSMENTS

There is a risk of a market saturation of certain used cars. In a situation such as this, our partnerships will not be affected, but much of our profitability on those specific vehicles will be. Zovas Autos is constantly watching which vehicle sales are on the rise and can purchase based on this demand. The ability to operate without much overhead and a constant turn of inventory is imperative to the success of this business given market saturations.

There is a risk of partnerships with companies and suppliers of parts and services by not delivering on timely manners, such as back order on parts or delay on repairs.

#### **FUTURE GROWTH**

Growth is mainly focused on reinvesting existing capital to expand the business and gain larger buying power. Relying less on business partners and hire in-house staff are our plans for future expansion.

#### DAWSONVILLE DOWNTOWN DEVELOPMENT GRANT PROJECT FUND APPLICATION PACKET

The Downtown Development Project Grant Fund was created by the City of Dawsonville, Georgia in order for the Dawsonville Downtown Development Authority ("DDA") to award grants for Projects that promote the development of trade, commerce, industry, and employment opportunities within the Dawsonville Downtown Development Area.

#### **GRANT AMOUNTS**

There is no pre-determined minimum or maximum amount for grant awards. Instead, the applicant is to provide in the written application a description of the proposed Project including projected costs of the Project and description of how the Project will benefit the citizens of the City of Dawsonville and fulfill the established guidelines. Amounts of awards are subject to current budget funds available for the program.

#### DOWNTOWN DEVELOPMENT PROJECT GRANT FUND GUIDELINES

- Each grant award must promote the development of trade, commerce, industry, and employment opportunities in the downtown development area;
- Each Project for which a grant is awarded must meeting the following definition of "Project": The acquisition, construction, installation, modification, renovation, or rehabilitation of land, interests in land, buildings, structures, facilities, or other improvements located or to be located within the downtown development area, and the acquisition, installation, modification, renovation, rehabilitation, or furnishing of fixtures, machinery, equipment, furniture, or other property of any nature whatsoever used on, in, or in connection with any such land, interest in land, building, structure, facility, or other improvement for the essential public purpose of the development of trade, commerce, industry, and employment opportunities in the Dawsonville Downtown Development Area;
- The Project must be within the Dawsonville Downtown Development Area;
- The amount of the grant will be determined by the DDA based on the information provided in the Application, the funds available, and the number of requests under consideration;
- Eligible applicants are Downtown Development Area commercial property owners, as well as business owners (with the property owner's permission);
- Projects funded with grants must commence within sixty (60) days of the grant award and
  must be completed within one (1) year of commencement. If a Project is not in compliance
  with the requisite timeframe, the applicant shall return any unused funds to the DDA;
- All property taxes, licenses and permits must be current at all times during the applicant period and up until completion of the Project;
- Grant applicants are fully responsible for all aspects of the Project, including any relationships between contractors and supplies and securing all necessary permits and approvals.

# DAWSONVILLE DOWNTOWN DEVELOPMENT GRANT PROJECT FUND APPLICATION

APPLICANT
Name of Business: Doc Old The Side Room at Fajita Giill
Name of Person Filing Application: Arthur Macias Jr
Phone: (404) 219-1604 Email: Macias Pinocho DAGI. C.m
Address: 384 Hay 53 E Dawsonville GA
30534
Description of Applicant's Business: Sports Bar
Description of Products/Services Offered by Applicant's Business: Bar Fool
HICOholic Drins, Sodas, Sports on T. V, Trivia, Karaoke, VFC PPV Events, Live Music
Karaoke, UfC'PPV Events, live Music
OWNER OF PROPERTY, IF OTHER THAN APPLICANT
Owner: Contact Name:
Address:
Phone:Email:

DESIGNATED PROPERTY	
Address: 384 Hwy 53 E	Dawsonville, 6A
30534	
Within Dawsonville's Downtown Development ∧re	ea?(Y)(N)

PROJECT
Cost of Project: \$
Description of Project (use additional pages if necessary): Build - Oat, Clean Out,
A/C Unils, Patio, Bar, Tables Chairs, Equipment
Description of How the Project will Benefit the Citizens of Dawsonville and Fulfill the Established Guidelines (use additional pages if necessary): It will keep
people local, and they have a place to meet
and Hong out listen to music and watch
Sporting Events without having to travel to Hung 400 or Cum
Sporting Events without having to travel to Huny 400 or Cumm Employ More Citizins of Dawsonville, Already Impley 15 at fajith Grill for la Proposed Start Date: 1-1-16 Proposed Completion Date: 3-1-16 /2 yrs,
Mar. [1] Gaill has our supported Dawsonville and Given

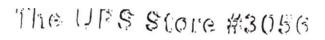
Back for 12 yrs. Sponsorin; Sports teams, helas for life, Studenthe month, REAP., Church Events and this Project would only add to being part of the Community. Not Asking for a hand-out of free money just would be nice to get something to get this project startel.

Page 3 of 4

706-265-4214

I, (applicant name) Tribor Macks  I, (applicant name) Tribor Macks  proposal for the Project at this time and that any changes information. My signature certifies that I have read, under program guidelines, regulations, and deadlines. I here proposed Project and understand that this application is DDA. I understand that the Project must commence within grant and that the Project must be completed within one (I and that if this timeframe is not complied with, the applicant DDA. I agree to provide proof of completion of the Project Applicant's Signature	or additional will require additional erstand, and agree to all of the grant by submit this Application for the pending review by the Dawsonville n sixty (60) days of the award of the ) year of the date of commencement at shall return any unused funds to the
Property Owner's Signature:	Date:
STAFF USE ONLY: Date received by DDA:	-
Date reviewed by DDA:	
Application: Granted in the amount of Denied Date:	

# HAX COVER SMEET



5665 Allanta Kwy #103

Alpharetta, GA 30004

Phone: 770-752-3100 / Fax: 770-752-9542



To: Dawson Ville Dowtown Developement Grant Project + Und Application Packet 706-265-4214 Date: 8-12-2015
From: Arthur Macias or
a of pages including cover sheet:
Message:

#### DAWSONVILLE DOWNTOWN DEVELOPMENT GRANT PROJECT FUND APPLICATION PACKET

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#### GRANT AMOUNTS

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- Projects funded with grants must commence within sixty (60) days of the grant award and
  must be completed within one (1) year of commencement. If a Project is not in compliance
  with the requisite timeframe, the applicant shall return any unused funds to the DDA;
- All property taxes, licenses and permits must be current at all times during the applicant period and up until completion of the Project;
- Grant applicants are fully responsible for all aspects of the Project, including any relationships between contractors and supplies and securing all necessary permits and approvals.

# DAWSONVILLE DOWNTOWN DEVELOPMENT GRANT PROJECT FUND APPLICATION

APPLICANT	
Name of Business:	
Name of Person Filing Application:	
Phone: Email:	
Address:	
Description of Applicant's Business:	
	_
Description of Products/Services Offered by Applicant's Business:	_
	_
OWNER OF PROPERTY, IF OTHER THAN APPLICANT	
Owner: Contact Name:	
Address:	
Phone:Email:	

DESIGNATED PROPERTY  Address:
Within Dawsonville's Downtown Development Area?(Y)(N)
PROJECT  Cost of Project: \$  Description of Project (use additional pages if necessary):
Description of How the Project will Benefit the Citizens of Dawsonville and Fulfill the Established Guidelines (use additional pages if necessary):
Proposed Start Date: Proposed Completion Date:

APPLICANT'S CERTIFICATION		
I, (applicant name) agree that the above constitutes the proposal for the Project at this time and that any changes or additional will require additional information. My signature certifies that I have read, understand, and agree to all of the grant program guidelines, regulations, and deadlines. I hereby submit this Application for the proposed Project and understand that this application is pending review by the Dawsonville DDA. I understand that the Project must commence within sixty (60) days of the award of the grant and that the Project must be completed within one (1) year of the date of commencement and that if this timeframe is not complied with, the applicant shall return any unused funds to the DDA. I agree to provide proof of completion of the Project to the DDA.		
Applicant's Signature:	Date:	
Property Owner's Signature:	_ Date:	
STAFF USE ONLY: Date received by DDA:		
Date reviewed by DDA:		
Application: Granted in the amount of Denied Date:		

# MINUTES CITY COUNCIL REGULAR MEETING JUNE 1, 2015 5:00 P.M.

CALL TO ORDER: Mayor W. James Grogan called the meeting to order at 5:00 p.m.

ROLL CALL: Present were Mayor James Grogan, Councilmember Mike Sosebee, Councilmember Jason Power, Councilmember Angie Smith, Councilmember Caleb Phillips, City Attorney Dana Miles, City Clerk Bonnie Warne, Public Works Director Gary Barr and Public Works Assoc. Russ Chambers.

INVOCATION AND PLEDGE: Invocation and pledge was led by Jason Power.

AGENDA: Motion to approve the agenda by: J. Power/A. Smith. Vote carried unanimously.

MINUTES: Motion to approve the minutes of the regular meeting held May 4, 2015 and the called meeting work session held May 18, 2015 by: A. Smith/C. Phillips. Vote carried unanimously.

#### **OLD BUSINESS:**

Economic Development Grant: A Resolution of The City of Dawsonville, Georgia Approving And Authorizing The City of Dawsonville, Georgia To Provide Funding To The Downtown Development Authority of The City of Dawsonville To Allow For The Establishment of A Downtown Development Project Grant Fund; To Provide For Severability; To Provide For An Effective Date; And For Other Purposes

Attorney Miles presented the proposed draft resolution on the annual grant program to be administered by the DDA. Motion to approve the Resolution for a grant of \$25,000 by: A. Smith/J. Power. Vote carried unanimously. Exhibit "A"

<u>Chamber of Commerce Agreement Renewal:</u> Christie Haynes, President, did a presentation on advertising and tourism and provided a handout. Motion to approve renewal of the agreement by: M. Sosebee/J. Power. Vote carried unanimously. Exhibit "B"

#### **NEW BUSINESS:**

GMRC Presentation on Historic Cemetery: Joe Rothwell and Caleb Davidson of GMRC spoke of the DCA project to create a GIS survey map of the old cemetery, which took 2 years to complete.

Ratify: Contract Labor up to \$10K in Roads Department: Motion to approve by: M. Sosebee/C. Phillips. Vote carried unanimously in favor.

<u>Training: Planning & Zoning 201 June 10<sup>th</sup> in Lawrenceville:</u> Motion to approve training for Nalita Copeland, BJ Farley and Pam Bragg by J. Power/A. Smith. Vote carried unanimously.

#### PUBLIC HEARING:

Sawnee Electric Franchise Ordinance: An Ordinance Granting Permission And Consent To Sawnee Electric Membership Corporation (Hereafter Referred To As "Corporation"), Its Successors, Lessees And Assigns, To Occupy The Streets And Public Places of The City of Dawsonville, Georgia (Hereafter Referred To As "City"), A Municipality And Political Subdivision of The State of Georgia, In Installing, Constructing, Maintaining, Operating And Extending Poles, Lines, Cables, Conduits, Conductors, Insulators, Transformers, Appliances,

# MINUTES CITY COUNCIL REGULAR MEETING JUNE 1, 2015 5:00 P.M.

Equipment, Connectors, And Other Apparatus For Transmitting And Distributing Electricity, And For Other Purposes, For Those Customers Within The City Limits.

Attorney Dana Miles presented the second reading of the ordinance. Motion to open the public hearing was unanimous in favor: J. Power/A. Smith. Nobody spoke in favor or in opposition. A.Smith/C. Phillips motioned to close the public hearing, vote carried unanimously, and the meeting was turned over to the Mayor. Motion made to approve the ordinance by J. Power/C. Phillips. Motion carried unanimously in favor. Exhibit "C"

<u>To Hear the City of Dawsonville Proposed Budget FY 2015-2016</u>: City Clerk Bonnie Warne spoke on the proposed budget. City Attorney Dana Miles called to open the public hearing on the first reading of the budget for FY 2015-16. Motion to open the public hearing was unanimous in favor: M. Sosebee/A. Smith. Nobody spoke in favor or opposition. Motion to close the public hearing was unanimous in favor: A. Smith/M. Sosebee. No action taken. The second reading is June 15<sup>th</sup>.

<u>Staff Reports</u>: City Clerk Bonnie Warne informed Council that all the bank accounts are balanced through April 2015 and are in good standing. Gary Barr, Public Works Director, reported all is good and they are researching the purchase of a camera that looks into the actual water lines for issues.

<u>Council/Mayor Reports:</u> Mayor Grogan spoke on the training workshop he attending that discussed branding our cities and on creating a map of attractions and points of interest. Angie Smith reported that the Family Connection will be holding their annual fund raiser on June 5<sup>th</sup> at Longhorn "Celebrity Waiter"

ADJOURNMENT: With there being no further business to attend to the regular meeting closed and adjourned at 6:08 p.m. The motion carried unanimously; A. Smith/J. Power.

Mayor W. James Grogan

Councilmember Caleb Phillips

Councilmember Jason Power

Councilmember Angie Smith

Attested: 7 Min

Bonnie Warne, City Clerk

A RESOLUTION OF THE CITY OF DAWSONVILLE, GEORGIA APPROVING AND AUTHORIZING THE CITY OF DAWSONVILLE, GEORGIA TO PROVIDE FUNDING TO THE DOWNTOWN DEVELOPMENT AUTHORITY OF THE CITY OF DAWSONVILLE TO ALLOW FOR THE ESTABLISHMENT OF A DOWNTOWN DEVELOPMENT PROJECT GRANT FUND; TO PROVIDE FOR SEVERABILITY; TO PROVIDE FOR AN EFFECTIVE DATE; AND FOR OTHER PURPOSES

WHEREAS, the Legislature of the State of Georgia has determined that the revitalization and redevelopment of the central business district of the municipal corporations of the State of Georgia develops and promotes the public good, general welfare, trade, commerce, industry, and employment opportunities, and promotes the general welfare of the State of Georgia by creating a climate favorable to the location of new industry, trade, and commerce within the municipal corporations of the State of Georgia; and

WHEREAS, it is in the public interest and is vital to the public welfare of the people of the State of Georgia to revitalize and redevelop the central business districts of the municipal corporations of the State of Georgia, and consequently, the Legislature of the State of Georgia passed the Downtown Development Authorities Law (Georgia Laws 1981, pg. 1744; O.C.G.A. §36-42-1 et seq.); and

WHEREAS, the City Council of Dawsonville, Georgia, the governing body of the City of Dawsonville, determined it to be in the public interest and welfare to activate the Downtown Development Authority of the City of Dawsonville, Georgia and did so by proper action of the City Council; and

WHEREAS, the Downtown Development Authority of the City of Dawsonville, Georgia (hereinafter "Dawsonville DDA") has the power pursuant to O.C.G.A. § 36-42-8 (a)(5) to finance (by loan, grant, lease, or otherwise), refinance, construct, erect, assemble, purchase, acquire, own, repair, remodel, renovate, rehabilitate, modify, maintain, extend, improve, install, sell, equip, expand, add to, operate, or manage projects and to pay the cost of any project from the proceeds of revenue bonds, notes, or other obligations of the authority or any other funds of the authority, or from any contributions or loans by persons, corporations, partnerships (whether limited or general), or other entities, all of which the authority is authorized to receive, accept, and use; and

WHEREAS, a "Project" is defined, in part, in O.C.G.A. § 36-42-3(6)(A) as the acquisition, construction, installation, modification, renovation, or rehabilitation of land, interests in land, buildings, structures, facilities, or other improvements located or to be located within the downtown development area, and the acquisition, installation, modification, renovation, rehabilitation, or furnishing of fixtures, machinery, equipment, furniture, or other property of any nature whatsoever used on, in, or in connection with any such land, interest in land, building, structure, facility, or other improvement for the essential public purpose of the development of trade, commerce, industry, and employment opportunities in its authorized area of operation; and

WHEREAS, the City of Dawsonville, Georgia is committed to financially supporting the

Dawsonville DDA in its efforts to develop trade, commerce, industry, and employment opportunity within the downtown development area; and

WHEREAS, the City of Dawsonville, Georgia is charged with providing public services to residents located within the corporate limits of the City and has determined that supporting the Dawsonville DDA by providing funding to initiate a grant program for Projects, as defined here, is in the best interest of the citizens of the City of Dawsonville;

**NOW, THEREFORE, BE IT RESOLVED** by the governing body of the City of Dawsonville as follows:

1

The City Council of the City of Dawsonville hereby authorizes and approves the transfer of funds from the City's reserves to the Dawsonville DDA in the amount of Twenty Five Thousand and no/100 Dollars (\$25,000.00) for the establishment of a Downtown Development Project Grant Fund by the Dawsonville DDA, so long as said funds are used exclusively for the Downtown Development Project Grant Fund.

2

The Downtown Development Project Grant Fund shall be created in order for the Dawsonville DDA to award grants for projects within the downtown development area, projects being defined as the acquisition, construction, installation, modification, renovation, or rehabilitation of land, interests in land, buildings, structures, facilities, or other improvements located or to be located within the downtown development area, and the acquisition, installation, modification, renovation, rehabilitation, or furnishing of fixtures, machinery, equipment, furniture, or other property of any nature whatsoever used on, in, or in connection with any such land, interest in land, building, structure, facility, or other improvement for the essential public purpose of the development of trade, commerce, industry, and employment opportunities in its authorized area of operation.

3.

In order to receive the Downtown Development Project Grant Funds, the Dawsonville DDA must establish acceptable guidelines for the allocation of grant funds, including how the use award of each grant will promote the development of trade, commerce, industry, and employment opportunities in the downtown development area.

4

In order to receive the Downtown Development Project Grant Funds, the Dawsonville DDA must also develop a written application to be used by all applicants for grant awards, such application to include, at a minimum, the following: Information on the applicant and the applicant's business, a description of the products and/or services offered by the business, a description of the proposed Project including projected costs of the Project, a description of how the Project will benefit the citizens of the City of Dawsonville and fulfill the established guidelines, and a certification from the applicant that the applicant will provide proof of completion of the Project within the time required by the DDA and that any grant funds not used within the requisite timeframe will be return to the DDA.

If any paragraph, subparagraph, sentence, clause, phrase or any portion of this Resolution shall be declared invalid, illegal, or unconstitutional by any court of competent jurisdiction or if the provisions of any part of this Resolution as applied to any particular situation or set of circumstances shall be invalid, illegal, or unconstitutional, such shall not be construed to affect the provisions of this Resolution not so held to be invalid, or the application of this Resolution to other circumstances not so held to be invalid. IT IS HEREBY DECLARED to be the intent of the City Council of the City of Dawsonville to provide for separate divisible parts, and it does hereby adopt any and all parts or portions of parts hereof as may not be held invalid for any reason.

6

This Resolution shall be effective on the day it is adopted by the City Council of the City of Dawsonville, Georgia.

,g	
SO RESOVLED, this day of	, 2015.
	Mayor and Council of the City of Dawsonville, GA
	W. Jeens Brogan
	W. James Grøgan, Mayor
	_ Cule Pluse
	Caleb Phillips, Council Member
	( Jaser Jour
	Jason Power, Council Member
	Clusi Smith
	Angie Smith, Gouncil Member
	Mile Scoler
	Mike Sosebee, Council Member

ATTESTED TO BY:

Bonnie Warne, City Clerk (seal)

## DAWSONVILLE DOWNTOWN DEVELOPMENT GRANT PROJECT FUND APPLICATION

APPLICANT			
Name of Business: Hyder Food Services, LLC			
Name of Person Filing Application: Jennifer Hyder			
Phone: 678.943.0632 Email: jenniferhyder@yahov.com			
Address: 5485 Bethelview Rd Ste. 360-125			
Cumming, GA 30040			
Description of Applicant's Business: Restaurant -			
Dawsonville Tavern			
Description of Products/Services Offered by Applicant's Business:			
American Grill Food / Beer / Wine / Spirits Live Music			
OWNER OF PROPERTY, IF OTHER THAN APPLICANT			
Owner: Dawsonville Fee Owner Contact Name: Mr. Gary Davies			
Address: 3735-B Beam Road			
Charlotte NC 28217			
Phone: 704.357.1220 Email:			

DESIGNATED PROPERTY		
Address: 29 Main Street Ste 140-150		
Dawsonville, GA 30534		
Within Dawsonville's Downtown Development Area? (Y) (N)		

Grill Restaurant with good food + live; entertainment.

APPLICANT'S CERTIFICATION			
I, (applicant name) Length Lyder agree that the above constitutes the proposal for the Project at this time and that any changes or additional will require additional information. My signature certifies that I have read, understand, and agree to all of the graint program guidelines, regulations, and deadlines. I hereby submit this Application for the proposed Project and understand that this application is pending review by the Dawsonville DDA. I understand that the Project must commence within sixty (60) days of the award of the grant and that the Project must be completed within one (1) year of the date of commencement and that if this timeframe is not complied with, the applicant shall return any unused funds to the DDA. I agree to provide proof of completion of the Project to the DDA.			
Applicant's Signature: Sumufur Hydr Date: 6/23/15			
Property Owner's Signature:			
STAFF USE ONLY: Date received by DDA:			
Date reviewed by DDA:			
Application: Granted in the amount of Denied Date:			

#### DAWSONVILLE DOWNTOWN DEVELOPMENT GRANT PROJECT FUND APPLICATION PACKET

The Downtown Development Project Grant Fund was created by the City of Dawsonville, Georgia in order for the Dawsonville Downtown Development Authority ("DDA") to award grants for Projects that promote the development of trade, commerce, industry, and employment opportunities within the Dawsonville Downtown Development Area.

#### GRANT AMOUNTS

There is no pre-determined minimum or maximum amount for grant awards. Instead, the applicant is to provide in the written application a description of the proposed Project including projected costs of the Project and description of how the Project will benefit the citizens of the City of Dawsonville and fulfill the established guidelines. Amounts of awards are subject to current budget funds available for the program.

#### DOWNTOWN DEVELOPMENT PROJECT GRANT FUND GUIDELINES

- Each grant award must promote the development of trade, commerce, industry, and employment opportunities in the downtown development area;
- Each Project for which a grant is awarded must meet the following definition of "Project": The acquisition, construction, installation, modification, renovation, or rehabilitation of land, interests in land, buildings, structures, facilities, or other improvements located or to be located within the downtown development area, and the acquisition, installation, modification, renovation, rehabilitation, or furnishing of fixtures, machinery, equipment, furniture, or other property of any nature whatsoever used on, in, or in connection with any such land, interest in land, building, structure, facility, or other improvement for the essential public purpose of the development of trade, commerce, industry, and employment opportunities in the Dawsonville Downtown Development Area;
- The Project must be within the Dawsonville Downtown Development Area;
- The amount of the grant will be determined by the DDA based on the information provided in the Application, the funds available, and the number of requests under consideration;
- Eligible applicants are Downtown Development Area commercial property owners, as well as business owners (with the property owner's permission);
- Projects funded with grants must commence within sixty (60) days of the grant award and
  must be completed within one (1) year of commencement. If a Project is not in
  compliance with the requisite timeframe, the applicant shall return any unused funds to
  the DDA;
- All property taxes, licenses and permits must be current at all times during the applicant period and up until completion of the Project;
- Grant applicants are fully responsible for all aspects of the Project, including any relationships between contractors and supplies and securing all necessary permits and approvals.

approvals.

APPLICANT
Name of Business: KEVEVE 172 THRIFT
Name of Person Filing Application: Joshua E. Mccuen
Phone: 678-670-3463 Email: JMCCUENC REVENSI 172. CON
Address: 26010 KENSTNGOTON ALLEY
GAINESUTUS, GA 30504
Description of Applicant's Business: THETT STORE   RETAIL STORE
Description of Products/Services Offered by Applicant's Business: THEFFT TremS
AND WYGUE DELORGITUE TIEMS MADE BY KOWETNEY MCCUEN.
OWNER OF PROPERTY, IF OTHER THAN APPLICANT
Owner: Sidney A. Manning Contact Name: Sid Manning
Address: 6265 Smith Mill Rd
Gainesville Gq, 30506
Phone: 770-535-0762 HM(270)540-3892 Email: SM9NN180@bellsouth.inet

Address: lele Highway 53  Dawsonville's Downtown Development Area? X (Y) (N)
PROJECT  Cost of Project: \$ 98,605  Description of Project (use additional pages if necessary): SEE ATTACHEO  [NORD Decument-
Description of How the Project will Benefit the Citizens of Dawsonville and Fulfill the Established Guidelines (use additional pages if necessary):    SE ATTACHED
Proposed Start Date: 9/20/15 Proposed Completion Date: 09/30/16

APPLICANT'S CERTIFICATION  I, (applicant name)	estand, and agree to all of the grant y submit this Application for the ending review by the Dawsonville sixty (60) days of the award of the year of the date of commencement shall return any unused funds to the
Property Owner's Signature:	
STAFF USE ONLY: Date received by DDA:	
Date reviewed by DDA:	
Application: Granted in the amount of Denied Date:	

My name is Josh McCuen, and my wife's name is Kourtney. We have three wonderful kids and a dog named "Jake." I am a former police officer of 10 years and God has called my wife and I into the ministry of Revival 172. We are coming to you all with the vision from God of a thrift store. This thrift store is not going to be like any ordinary thrift store. If you grant us this amount of money, we will put more BACK into the community than any business in the downtown Dawsonville area, EVER. God has called us to reach out to ex-prisoners/ex-inmates as well as battered women. As far as that goes we were called to reach out for the lost and support in anyway that we can not matter your background. We are in the process of partnering up with a battered women's shelter. We also have the vision (not right away, but in the near future) of doing a cookout every Saturday giving out free food and clothing and having our live praise team playing, if the city ordinances allows. We will also be trying to partner up with the jails by putting our information in the jails for the inmates when they are released. We also want to partner up with the courts of Dawson County so the men and women coming back into society can do their probation and community service hours at the thrift store. With a portion of the money, we will be buying a software that keeps track of

every dime spent and what it went toward. So that at the end of the project we can provide the city with receipts and an itemized report of the spending. Our goal is not to just benefit ourselves with this money, but it is to benefit the community. Every dime that we are asking for is for the out reach of the Dawsonville community. As far as the store goes we will be running specials every week to help out the community with their shopping needs. We will have a Public Safety appreciation day as well as senior adult day and other special sales. We will also have a place for individuals to come and receive prayer. All individuals will be kept confidential, unless they are committing a crime, have committed a crime or have knowledge of a crime. We will have several volunteers within the store to help people with certain needs and we also will help out with food, clothing, & household goods. Our goal is not just to make money but also to win souls for the kingdom of God. Also, a portion of the money is to go toward the funding of hiring employees from the area. Revival 172 and Revive 172 Thrift wants to connect with the Dawsonville community unlike anyone in the history of the city has ever seen. Thank you for the consideration of this application and and of the above grant amount listed. We thank you and we are praying for the great city of Dawsonville and it's wonderful leaders daily. God bless you all! 1 John 3:16

In His Mighty Name,

Josh McCuen

Co-Founder of Revival 172

Founder of Revive 172 Thrift

jmccuen@revival172.com

(678) 670-3463

#### REVIUE 172 THESET Grant Money Itemization

- 1. Money for Hiring Employees-\$39,000
- 2. Box Van & Trailer-\$25,000
- 3. Computers & Security-\$7,000
- 4. 1st Years Rent-\$14,400
- 5.501 (c) 3-\$300
- 6. Business License-\$75
- 7. Sign Fee-\$100
- 8. Fire Inspection-\$100
- 9. Recharge Fire Extinguishers-\$100
- 10. Power Deposit-\$500
- 11. Gas Deposit-\$250
- 12. Display Fixtures-\$4000 (Bag, Hangers, plastic tag gun, etc)
- 13. Signage-\$1300
- 14. Insurance For Store and Vehicle 12mons.-\$2000
- 15. Outside Upgrade-\$500
- 16. All Misc office supplies \$1000
- 17. Business/POS/ Accounting Software-\$3000

TOTAL PROJECT COST: \$98,625.00





#### X-TRA

Realty

507 Washington Street Gainesville, Ga 30501 Off: 678-228-8790 Fax 1-888-441-8003

Derrick Coggin Broker/Owner

Cell: 678-878-6383

Email: derrickcoggin@gmail.com
Website: www.xtrarealty.com
Independently Owned and Operated

# DAWSONVILLE DOWNTOWN DEVELOPMENT GRANT PROJECT FUND APPLICATION PACKET

The Downtown Development Project Grant Fund was created by the City of Dawsonville, Georgia in order for the Dawsonville Downtown Development Authority ("DDA") to award grants for Projects that promote the development of trade, commerce, industry, and employment opportunities within the Dawsonville Downtown Development Area.

#### **GRANT AMOUNTS**

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